

CUSTOMER QUOTE

Date: March 12, 2014

Quote No.: 031214-002

TO: John
ADDR: Vertical Access

CUSTOMER ID:

FAX:

PHONE:

Subj: Quote for Sky Climber Equipment

Following is a quote on the Sky Climber equipment about which you inquired. Sky Climber is offering the price indicated below. Thank you for your inquiry.

ITEM NO.	SCI PART NO.	QTY	DESCRIPTION	UM	UNIT PRICE	COST	EXTENDED COST
1			SCENARIO #1		\$ -	\$ -	\$ -
			ONE PLATFORM- Up to 12M Long ea.				
			Two Masts Total				
			Total Height of 290ft				
2	38000146	152	MAST ASSEMBLY	EA	\$ 395.00	\$ 256.75	\$ 39,026.00
3	38000031	40	WALL TIE ASSEMBLY	EA	\$ 948.50	\$ 616.53	\$ 24,661.00
4	38000440	152	MAST TIE PLATE ASSEMBLY	EA	\$ 328.40	\$ 213.46	\$ 32,445.92
5	sm1	2	SKYMASTER STARTER KIT	EA	\$ 7,954.00	\$ 5,170.10	\$ 10,340.20
6					\$ -	Total #1	\$ 106,473.12
7			SCENARIO #2		\$ -	\$ -	
			Two Platforms - up to 12M Long ea.			\$ -	
			Three Masts Total			\$ -	
			Total Height of 290ft			\$ -	
8	38000146	228	MAST ASSEMBLY	EA	\$ 395.00	\$ 256.75	\$ 58,539.00
9	38000031	60	WALL TIE ASSEMBLY	EA	\$ 948.50	\$ 616.53	\$ 36,991.50
10	38000440	228	MAST TIE PLATE ASSEMBLY	EA	\$ 328.40	\$ 213.46	\$ 48,668.88
11	sm1	3	SKYMASTER STARTER KIT	EA	\$ 7,954.00	\$ 5,170.10	\$ 15,510.30
12	38000170	1	ROLL CASE ASSEMBLY	EA	\$ 4,563.44	\$ 2,966.24	\$ 2,966.24
13	38000421	1	CARRIAGE	EA	\$ 945.00	\$ 614.25	\$ 614.25
14					\$ -	Total #2	\$ 163,290.17
15			SCENARIO #3		\$ -	\$ -	
			Three Platforms - up to 12M Long ea.			\$ -	
			Four Masts Total			\$ -	
			Total Height of 290ft			\$ -	
16	38000146	304	MAST ASSEMBLY	EA	\$ 395.00	\$ 256.75	\$ 78,052.00
17	38000031	80	WALL TIE ASSEMBLY	EA	\$ 948.50	\$ 616.53	\$ 49,322.00
18	38000440	304	MAST TIE PLATE ASSEMBLY	EA	\$ 328.40	\$ 213.46	\$ 64,891.84
19	sm1	4	SKYMASTER STARTER KIT	EA	\$ 7,954.00	\$ 5,170.10	\$ 20,680.40
20	38000170	2	ROLL CASE ASSEMBLY	EA	\$ 4,563.44	\$ 2,966.24	\$ 5,932.47
21	38000421	2	CARRIAGE	EA	\$ 945.00	\$ 614.25	\$ 1,228.50
						TOTAL #3	\$ 220,107.21
			SCENARIO #4		\$ -	\$ -	
			Two SEPERATED Platforms - up to 12M Long ea.			\$ -	
			Four Masts Total			\$ -	
			Total Height of 290ft			\$ -	
22	38000146	304	MAST ASSEMBLY	EA	\$ 395.00	\$ 256.75	\$ 78,052.00
23	38000031	80	WALL TIE ASSEMBLY	EA	\$ 948.50	\$ 616.53	\$ 49,322.00
24	38000440	304	MAST TIE PLATE ASSEMBLY	EA	\$ 328.40	\$ 213.46	\$ 64,891.84
25	sm1	4	SKYMASTER STARTER KIT	EA	\$ 7,954.00	\$ 5,170.10	\$ 20,680.40
26					\$ -	Total #4	\$ 212,946.24

SHIP TO:

Vertical Access

FOB:

All Sky Climber products, stages, cages, and hoists, meet or exceed UL or OSHA requirements. Above prices are subject to change. Prices offered are valid for 30 days from date of quotation, unless otherwise noted, and may be subject to change thereafter.

Best Regards,

Ed Weinhardt
Southeast Regional Sales Manager
Sky Climber, LLC
1800 Pittsburgh Drive
Delaware, OH 43015